

## Dr. Jolien Grandia

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### Academic Positions

*Since May 2017*      **Erasmus University Rotterdam**, Department of Public Administration and Sociology, *Senior lecturer*

*2015 – May 2017*      **Radboud University Nijmegen**, Nijmegen School of Management.  
*Assistant Professor*

*August 2010 –2015*      **Erasmus University Rotterdam**, Department of Public Administration  
**Ministry of the Interior and Kingdom Relations.**  
*PhD Candidate & Junior lecturer*

*August 2009-2010*      **Erasmus University Rotterdam**, Department of Public Administration:  
*Junior lecturer*

*2008*                      **Erasmus University Rotterdam**, Department of Public Administration  
*Junior lecturer*

### Professional Positions

*2009*                      **Duthler Associates**  
*Junior consultant*

*2008*                      **Berenschot**  
*Intern*

### Education

*2010 – 2015*              **Erasmus University Rotterdam**  
*PhD in Public Administration.*  
Dissertation: Implementing Sustainable public procurement: an organisational change perspective.

*2007 – 2009*              **Erasmus University Rotterdam**  
*Master of Science in Public Administration: Policy and Politics.*  
Thesis: Parallel Organizational Change in Public Organizations.

*2006 – 2007*              **Erasmus University Rotterdam**  
*Pre-master Public Administration*

*2005-2006*              **Erasmus University Rotterdam**  
*Master of Arts in Cultural Economics & Cultural Entrepreneurship*  
International Master  
Thesis: The Use and Characteristics of Advertising by Professional Dutch Performing Arts Companies.

*2002-2005*              **Erasmus University Rotterdam**  
*Bachelor of Arts in Culture studies.*  
Specialization: *Cultural Economics & Organization*

1996-2002

**Penta College – Jacob van Liesveldt in Hellevoetsluis**  
*Atheneum. Specialization: Culture & Society.*

## Postgraduate Education

2017

**Radboud University Nijmegen**  
Basic Teaching Qualification (BKO).

2015

**Erasmus University Rotterdam**  
*Tutorial on multi-level analysis with Mplus.*

2009-2014

**Netherlands Institute of Governance (NIG)**  
*Training programme for PhD candidates, consisting of several courses on methodology, philosophy of science and theory, including a tutorial on structural equation modelling. A certificate was obtained (47 ECTS).*

2012

**Erasmus University Rotterdam**  
*Research master course on survey research*

2011

**Roskilde University, Denmark**  
*5-day course on network governance*

## Publications

### *Dissertation*

2015

Grandia, J. (2-12-2015). *Implementing Sustainable public procurement: an organisational change perspective.* Erasmus University Rotterdam.

### *Articles in international peer reviewed journals*

2017

Grandia, J. & Meehan, J. Public Procurement as a Policy Tool: Using procurement to reach desired outcomes in society. *International Journal of Public Sector Management*, 30(4), 302-309.

2016

Grandia, J. Finding the missing link: Examining the mediating role of sustainable procurement behaviour. *Journal of Cleaner Production*, 124, 183-190.<sup>1</sup>

Grandia, J. Duurzaam inkopen bij het Rijk. *TPC*, 4 (Augustus 2016).

2015

Grandia, J., Steijn A.J., & Kuipers, B.S. It's not easy being green: Increasing sustainable procurement behavior. *Innovation: the European Journal of Social Science Research*. 28(4), 243-260.

Grandia, J. The Role of Change Agents in Sustainable Public Procurement Projects. *Public Money and Management*, 35(2), 119-126.

2014

Kuipers, B.S., Higgs, M.J., Kickert, W.J.M., Tummers, L.G., Grandia, J. & Voet, J. van der (2014). The Management of Change in Public Organisations: A Literature Review. *Public Administration*, 92(1), 1-20.<sup>2</sup>

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<sup>1</sup> This publication was deemed one of the most valuable publications on sustainable public procurement (SPP) in the Journal of Cleaner Production in the last 15 years. It was therefore included in a virtual special issue of the Journal of Cleaner production on Sustainable Public Procurement.

<sup>2</sup> As of July/August 2016, this highly cited paper received enough citations to place it in the top 1% of the academic field of Social Sciences in Thomson Reuter's Web of Science.

## Curriculum Vitae Jolien Grandia

- 2013 Grandia, J., Groeneveld, S.M., Kuipers, B.S. & Steijn, A.J. (2013). Sustainable Procurement in Practice: Explaining the Degree of Sustainable Procurement from an Organisational Perspective. *Rivista di Politica Economica*, 2(April/June 2013), 41-66.

### **Book chapter**

- 2017 Grandia, J. Public Procurement in Europe. In E. Ongaro & S. van Thiel (Eds.). *The Palgrave Handbook of Public administration and public management in Europe*. Houndsmills, Basingstoke, Hampshire: Palgrave Macmillan.
- 2014 Grandia, J., Groeneveld, S.M., Kuipers, B.S., & Steijn, A.J. Sustainable Procurement in Practice: Explaining the Degree of Sustainable Procurement from an Organisational Perspective. Reprinted in: F. Decarolis & M. Frey (Eds.), *Public Procurement's Place in the World: The Charge towards Sustainability and Innovation* (Central Issues in Contemporary Economic Theory and Policy) (pp. 37-62). Houndsmills, Basingstoke, Hampshire: Palgrave Macmillan.

### **Professional publications**

- Under embargo* Grandia, J. & Kruijven, P.M. Duurzaam aankopen: Big data onderzoek naar de mate van duurzaamheid van >140.000 gepubliceerde aankondigingen van opdrachten van Belgische aanbestedende diensten. Onderzoeksrapport voor FIDO, nummer MP-OO/FIDO/2016/6.
- 2014 Grandia, J. Promotieonderzoek duurzaam inkopen: betrokkenheid nog belangrijker dan kennis. *Deal! 11* (november), 27-29.

### **Conference & workshop papers**

- 2017 Grandia, J, La Grouw Y, & Kruijven, P.M. *Motivating the unemployed: How caseworkers employ different leadership strategies to motivate their clients.* . International Research Society for Public Management (IRSPM) conference: Budapest, Hungary.
- 2016 Grandia, J, La Grouw Y, & Kruijven, P.M. *Motivating the unemployed: How caseworkers employ different leadership strategies to motivate their clients.* NIG Conference: Antwerp, Belgium.
- Grandia, J. *Leadership & Knowledge in Decentralized Public Procurement.* International Research Society for Public Management (IRSPM) conference: Hong Kong, China.
- Grandia, J. *Public Procurement in Europe.* Workshop Inkoop Onderzoek Nederland (WION), Lunteren, the Netherlands.
- 2015 Grandia, J. *Finding the missing link: Examining the mediating role of sustainable procurement behaviour.* European Academy of Management (EURAM) Conference: Warsaw, Poland.
- Grandia, J. *Finding the missing link: Examining the mediating role of sustainable procurement behaviour.* International Research Society for Public Management (IRSPM) conference: Birmingham, United Kingdom.
- Grandia, J. *Finding the missing link: Examining the mediating role of sustainable procurement behaviour.* Workshop Inkoop Onderzoek Nederland (WION), Lunteren, the Netherlands.
- 2014 Grandia, J. *The role of change agents in sustainable procurement projects.* European Group of Organization Studies (EGOS) Colloquium: Rotterdam, the Netherlands.

## Curriculum Vitae Jolien Grandia

Grandia, J. *The role of change agents in sustainable procurement projects*. International Public Procurement Conference (IPPC): Dublin, Ireland.

Grandia, J., Steijn, A.J. & Kuipers, B.S. *It's not easy being green: increasing sustainable procurement behaviour*. Netherlands Institute of Government (NIG) Conference, Delft, the Netherlands.

2013 Grandia, J., Steijn, A.J., Groeneveld, S.M. & Kuipers, B.S. *Sustainable procurement in practice: Explaining the degree of sustainable procurement from an organizational perspective*. International Research Society for Public Management (IRSPM) conference: Prague, Czech Republic.

Grandia, J. *Why change agents matter in sustainable procurement*. Netherlands Institute of Government (NIG) Conference: Enschede, the Netherlands.

2012 Grandia, J. *Sustainable procurement in practice: a theoretical and empirical quest for influencing factors*. Netherlands Institute of Government (NIG) Conference: Leuven, Belgium.

2011 Grandia, J. *Implementing sustainable procurement in the Dutch national government; exploring the policy implementation process*. European Group of Public Administration (EGPA) Conference: Bucharest, Romania.

Grandia, J. *Organizational change in the implementation of sustainable procurement in the Netherlands*. Netherlands Institute of Government (NIG) Conference: Rotterdam.

2010 Grandia, J. *Policy implementation and change management*. Netherlands Institute of Government (NIG) Conference: Maastricht, the Netherlands.

Kuipers, B.S., Higgs, M.J., Kickert, W.J.M., Meer, F.B.L. van der, Grandia, J., Post, R., Tummers, L.G., Voet, J. van der & Witte, M.C. de. *Managing change in public organizations: A review of the literature between 2000-2010*. Netherlands Institute of Government (NIG) Conference: Maastricht, the Netherlands.

### Project research and grants

2016-2017 Big data research, with Dr. Peter Kruijven into the degree of sustainable public procurement in the Belgian public sector. Funded by FIDO, part of the Federal Government of Belgium, *Radboud University Nijmegen & Erasmus University Rotterdam*.

2015 Travel grant from the Vereniging Trustfonds Erasmus University Rotterdam to present a paper at the International Research Society for Public Management conference in Birmingham, The United Kingdom.

2010-2014 Personal research grant from the Ministry of the Interior and Kingdom Relations of €130.000 for a PhD Research into sustainable public procurement.

2010-2013 Research group travel grant to present papers at several international conferences and take a network governance course at Roskilde University, Denmark.

### Teaching

2017-2018 Bachelor coordinator of the International Bachelor Public Administration programme 'Management of International Social Challenges'. *Bachelor, Erasmus University*.

Master coordinator (with Dr. Bert George) of the Public Administration 'Public Management' Master. *Master, Erasmus University*.

Public Management Atelier. Coordination + seminars. *Public Management Master, Erasmus University*.

## Curriculum Vitae Jolien Grandia

Policy. Coordination (with Dr. Peter Scholten) + half of the lectures, *Evening Premaster, Erasmus University Rotterdam.*

Scientific practicum 2. Coordination + half of the lectures, *Evening Master, Erasmus University.*

Scientific practicum 1. Half of the Lectures, *Evening Premaster, Erasmus University.*

- 2016 – 2017 Sociology for Public Administration. Coordination + Lectures, *Bachelor, Radboud University.*  
Public Sectors Reforms, Coordination + Lectures, *International COMPASS Master, Radboud University.*  
Policy Project, Coordination + 1 lecture, *Bachelor, Radboud University.*  
Financial Management, Coordination + several lectures, *Bachelor, Radboud University.*  
Research project, project supervision, *Bachelor, Erasmus University.*
- 2015-2016 Sociology for Public Administration, Coordination + Lectures, *Bachelor, Radboud University.*  
Policy Reform, *Coordination + Lectures, International COMPASS Master, Radboud University.*  
Financial Management, Coordination + several lectures, *Bachelor, Radboud University.*
- 2014-2015 SPSS Seminars, *Master, Erasmus University Rotterdam.*  
Introduction to Public Administration, *Work group, Pre-master, Erasmus University*  
HRM in the Public Sector, *Work group, Bachelor, Erasmus University*  
Public Organisational Change, *Work group, Bachelor, Erasmus University*  
Information Society and E-governance, *Work group, Bachelor, Erasmus University*  
Finance and Organization in the Public Sector, *Work group, Bachelor, Erasmus University*
- 2013-2014 HRM in the Public Sector, *Work group, Bachelor, Erasmus University*  
Information Society and E-governance, *Work group, Bachelor, Erasmus University.*  
Finance and Organization in the Public Sector, *Work group, Bachelor, Erasmus University.*
- 2012-2013 HRM in the Public Sector, *Work group, Bachelor, Erasmus University.*  
Public Organization Change, *Work group, Bachelor, Erasmus University.*  
Information Society and E-governance, *Work group, Bachelor, Erasmus University.*  
Change Management in the Public Sector, *Work group, Master, Erasmus University.*
- 2011-2012 HRM in the Public Sector, *Work group, Bachelor, Erasmus University.*  
Public Organization Change, *Work group, Bachelor, Erasmus University.*  
Information Society and E-governance, *Work group, Bachelor, Erasmus University.*  
Finance and Organization in the Public Sector, *Work group, Bachelor, Erasmus University.*
- 2010-2011 Core Themes of Public Administration, *Work group, Bachelor, Erasmus University.*  
Introduction to Sociology, *Work group, Bachelor, Erasmus University.*  
Introduction to Public Administration research, *Work group, Bachelor & Pre-master, Erasmus University.*  
Governance in Networks, *Work group, Pre-master, Erasmus University.*  
Introduction to Economics, *Work group, Pre-master, Erasmus University.*  
Introduction to Law, *Work group, Pre-master, Erasmus University.*
- 2007 – 2010 Core themes of Public Administration, *Work group, Bachelor, Erasmus University.*  
Introduction to Sociology, *Work group, Bachelor, Erasmus University.*  
Introduction to Public Administration Research, *Work group, Bachelor, Erasmus University.*

## Thesis Supervision

- 2016-2017 P. Meurink. MA thesis: De overheid als launching customer van innovaties. Een onderzoek naar de barrières voor MVI in het inkoopproces. *Second supervisor, Erasmus University.*
- G. Vink. MA thesis: Gebrand op verandering? Een onderzoek bij de Veiligheidsregio Rotterdam-Rijnmond naar de houding van de repressieve dienst ten opzichte van de veranderende invulling van hun werk. *Second supervisor, Erasmus University.*
- 2015-2016 S. Broeder. BA Thesis: De positie van slachtoffers in mensenhandel. *First supervisor, Radboud University.*
- R. Derksen. BA Thesis. Leiderschap in crisissituaties. *First supervisor, Radboud University.*
- C. van Enckevort. BA Thesis: Dorps- en wijkraden in heringedeelde gemeenten. *First supervisor, Radboud University.*
- R. Grol. MA Thesis. De zelfrijdende WE-pod. *First supervisor, Radboud University.*
- M. Kuppens. MA Thesis: The impact of the refugee crisis on housing problems for migrant workers. *First supervisor, Radboud University.*
- E. Music. BA Thesis: De huisvesting van vluchtelingen in Nederland. *First supervisor, Radboud University.*
- J. Sibbel. MA Thesis: Key factors in successful interregional cooperation. *First supervisor, Radboud University.*
- 2014-2015 D. Stip. MA Thesis: De invloed van zelfroosteren op de werk-privébalans. *First supervisor, Erasmus University.*
- N. Troost. MA Thesis: De invloed van flexibiliteit voor de werknemers op langer door willen werken. *First supervisor, Erasmus University.*
- M. de Vries. MA Thesis: De rol van beslissingsruimte in individuele en organisatieprestaties. *First supervisor, Erasmus University.*
- 2013-2014 J. van Neervoort. MA Thesis: “Veranderbereidheid, cultureel ondernemerschap en de (gesubsidieerde) dansgezelschappen in Nederland”. *Second supervisor, Erasmus University.*
- S. Rewat. MA Thesis: “Veranderbereidheid van rijksinkopers ten aanzien van de nieuwe aanbestedingswet”. *First supervisor, Erasmus University.*
- R. Vermeer. MA Thesis: “Money be Green: onderzoek naar duurzaam inkoopgedrag”. *First supervisor, Erasmus University.*
- 2012-2013 H. Nijskens. MA Thesis: “Afvalscheiding is geen hype”. *First supervisor, Erasmus University.*
- 2012-2013 M. Kurt. MA Thesis: “Samenwerken voor een duurzamere Rijksoverheid: Een onderzoek naar de samenwerkingsbereidheid van de deelnemers van de Rijksalliantie”. *First supervisor, Erasmus University.*
- 2011-2012 B. Akkermans. MA Thesis: “Sturen op beter leven: een stakeholderanalyse naar de inzet van beleidsinstrumenten bij het Beter Leven kenmerk”. *Second supervisor, Erasmus University.*

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R. Belhadj. MA Thesis: "De nieuwe ambtenaar... is een groene ambtenaar". *First supervisor. Erasmus University.*

M. Dimmendaal. MA Thesis: "Rijkscontracten: Startpunt voor slim inkopen? De gebruikersevaluatie van het contractenregister 'Rijkscontracten'". *Second supervisor. Erasmus University.*

2010-2011 E. Tali. MA Thesis: "Veranderbereidheid van jongerenwerkers in Feijenoord". *Second supervisor. Erasmus University.*

### Other academic activities

Organizing a panel on big data research in Public Administration at the 2018 IRSPM conference in Edinburgh with Dr. Peter Kruijven of the Radboud University Nijmegen and Prof. Dr. Alfred Tat-Kei Ho of the University of Kansas.

Guest-editor of a special issue about public procurement for the International Journal of Public Sector Management, with Dr. Joanne Meehan of the University of Liverpool.

Reviewer of Public Administration Review (PAR), Public Management Review (PMR), Review of Public Personnel Administration (ROPPA), the Journal of Cleaner Production (JCIPro), the International Journal of Public Sector Management (IJPSM), Policy Studies, and open access journal Sustainability.

Member of the Netherlands Institute for Government (NIG), International Research Society for Public Management (IRSPM), European Academy of Management (EURAM), European Group of Organization Studies (EGOS) and 'Het Groene Brein'.

Interviewed as an expert on sustainable public procurement (multiple interviews) by the Algemene Rekenkamer (the Court of Audit) as part of their research into sustainable procurement in 2015-2016.

Member of the expert reading committee of an advice of the Raad voor de Volksgezondheid on health procurement in 2017.

Guest lecture on 'sustainable public procurement' for participants in a course on public procurement by the NEVI (professional association for procurers.).

Chair of the platform for scientific teachers, which discusses and provides feedback on PhD research proposals at the Erasmus University Rotterdam (2009 – 2011).

Coordination of the content of the website of the Public Human Resource and Change group: [www.eur.nl/phrc](http://www.eur.nl/phrc) (2013 – 2015).